## LA METAFORA PER PERSUADERE E ARGOMENTARE: UNA RICOGNIZIONE QUALITATIVA SUL TEMA DELLA CRISI CLIMATICA

## DARIA EVANGELISTA

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## ABSTRACT

This research deals with the cognitive mechanism of metaphor within environ-mental communication. The analysis has two focuses: firstly, based on the available literature on metaphor and its functions (see esp. Bonhomme, Paillet *et al.*, 2017; Prandi, 2023) and on environmental communication (see esp. Lakoff, 2010; Augé, 2023), it iden-tifies the functions of metaphor in this type of discourse, dedicating particular attention to the functional categories that contribute to creating effects of persuasion. Secondly, based on the studies on textuality (see esp. Ferrari, 2011), it tackles some of the ways in which these functions, that are intrinsic to the nature of metaphor, interact with the archi-tecture of the text, thus contributing to structuring effective argumentation.